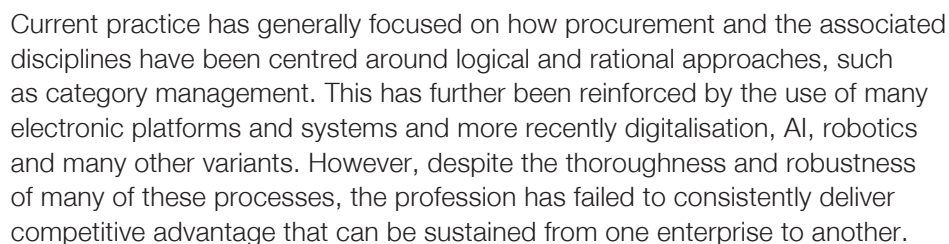




Soft Skills For Hard Business explores the deep link between and the relevance of Behavioural Sciences in relation to the broad spectrum of Procurement, Supplier Relationship Management, Contract Management, Supply Chain Management and more.



About the author

David L. Loseby has over 25 years' experience at senior executive/director level driving value and change through procurement and organisational transformation. His varied background enables him to draw on his global experiences, sector diversity and responsibilities within many Public Bodies as well as FTSE 100 companies such as, Inchcape plc., Arriva (DB company), Oaktree Fund Management, Brighton & Sussex University Hospitals NHS trust, Westminster City Council, Associated British foods (ABF), Carphone Warehouse plc. (CPW), Barclays Bank plc. WS Atkins plc. & SmithKline Beecham (now Glaxo SmithKline), as well as the experience gained in the Construction and Property sectors at the beginning of his career. He is currently the Director for Aquitaine Strategy Limited. Delivering consultancy, advisory, training and development for a variety of global companies. He is also the principal advisor and researcher to Wezard, a collaboration advisory and platform specialist.

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